

## INTEGRITY INSPECTIONS OF ÅLABAMA

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ntegrity Inspections of Alabama was founded in 2019 by co-owners Steve Drotos and Greg Beidleman. Both Steve and Greg are retired from the U.S. Air Force (USAF) where "Integrity" is not just a value they learned in the military, but a principle they live by in their personal and professional lives. These men pride themselves on their strong moral and ethical convictions to their business and customers.

Born and raised in Ohio. Steve would help his father in the building of the 4 homes he grew up in. These experiences laid the foundation in his interest in the construction trade. Years later, he would find himself looking for a second career after retiring from the military with over 22 years of service. He would always find new construction projects to indulge in, like helping his daughter with school crafting assignments or building Pinterest "finds" for his wife of 18 years, Rayla, who has been a Realtor for more than 6 years. Steve and Rayla have two daughters, Paige, a high school junior, and Raegan, a professional nanny in Oklahoma City.

After Steve's retirement, he knew he was the kind of person who had to remain busy and found a perfect fit to leverage the knowledge and skills he picked up along the way. Steve explains, "After building, remodeling, buying, selling, and flipping homes and working with my wife through her real estate profession, home inspection felt natural." Steve feels as though he is "living the dream," working with his best friend and doing what he loves.

High School sweethearts, Greg and Erin have been married for 23 years and both grew up in Montgomery. Greg joined the USAF in 1999 and together they have travelled the world (Germany being their favorite) culminating with their assignment to Maxwell AFB.

After returning to the River Region, Greg was assigned to the Air War College performing large facility inspections. He retired after 20 years serving our great country, which allowed their children to graduate high school in Prattville. Together they have a daughter, Hannah who is finishing up college, and a son Jackson who is currently following in his father's footsteps after joining the USAF this year. Greg and Erin are excited to retire "back home" and to have the opportunity to support the community they love while navigating their lives as "empty nesters".

The two families first met back in 2011 when their oldest daughters became friends in high school. Naturally, the two fathers discovered their similarities in their interests and became good friends (as well as Erin and Rayla). Once both retired, the two decided to partner in creating their own business. Greg states, "With both of our backgrounds and passions, creating a Home Inspection business was an easy and natural fit for post-retirement life".

Currently, the duo are both passionate about growing their business through creating strong relationships with their clients and nurturing a team dynamic with all involved in the home buying process.

Greg and Steve feel as though communication is an important factor when buying a new home. Greg reveals that we are both "dedicated to informing buyers who are making the largest financial investment of their lives." They encourage clients to attend a thorough walk-through prior to receiving a detailed inspection report. They find that a face-to-face explanation of home deficiencies is a major factor to clients understanding the true condition of their new investment. They clarify that they "want to help homebuyers by ensuring they're armed with accurate information" and to have a "clear understanding of the deficiencies" to make informed decisions.

Integrity Inspections always enjoys the opportunity to meet with real estate professionals to share their unique vision and focus on the home inspection process. With Greg and Steve working together, they explain that a distinctive component to their business model is that there are "two sets of eyes" ensuring their clients receive as detailed of an inspection as possible.

Both owners are active in their shared community and support local non-profit organizations like Homes for Heroes, Gameday for Heroes, and Folds of Honor. They've also volunteered to assemble and deliver adaptive bikes for children with special needs through the Baptist East Comprehensive Therapy Center. In further support of the community, they offer discounts on to military, first responders, healthcare workers, and educators.

Integrity Inspections of Alabama is a growing business in the River Region. Greg and Steve agree that home inspection is a profession they are passionate about and they are proud to be involved with a team of professionals helping new homeowners achieve their dreams.

